

The First Bank of Greenwich

Commercial Loan Officer

Job Description

This position reports to the Executive Vice President, Chief Lending Officer and is responsible for the origination of commercial loans in Westchester County, NY. The Commercial Loan Officer's primary responsibility is to originate new commercial real estate (CRE) loans and commercial & industrial (C&I) loans through already-developed strategic business relationships with accountants, attorneys, key stakeholders, and other qualified sources of referral business. Additionally, the Senior Commercial Loan Officer will be responsible for maintaining relationships with the bank's existing commercial clientele in Westchester County, NY. The Commercial Loan Officer must be familiar with all aspects of the commercial lending process, including loan structuring, cash flow analysis, collateral analysis, government regulations and compliance. Other responsibilities include oversight of new business development efforts, cross-selling of Bank's products and services, and maintenance of the Bank's existing commercial loan portfolio.

Contact

Please send your resume to paulette@greenwichfirst.com