

Senior Commercial Lending Officer

Solicits and services a variety of commercial loans which includes real estate and C&I loans in accordance with the Bank's loan policies and procedures. Interviews applicants and obtains information regarding earnings and financial condition to evaluate the applicant's creditworthiness and ability to repay. Makes recommendations for loan approval to loan committee. Primary focus on relationship management and business development to ensure a multi-product relationship with prospects and customers.

- Bachelor's degree in business, finance or related field and five to ten years' experience in commercial lending field.
- Provable track record with relationship and portfolio management.
- Extensive knowledge of commercial loan products and services
- Excellent verbal and written communication skills
- Excellent analytical skills
- Excellent customer relations, sales and negotiating skills
- Ability to work under pressure and to solve problems
- Willingness and ability to participate in business, social, and community activities during business and non-business hours
- Knowledge of applicable banking laws and regulations

Submit resume to jmancini@bankeasternct.com or fax to 860.887.2675