



GENERAL BULLETIN

CONNECTICUT
BANKERS
ASSOCIATION
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2019 – 25

March 7, 2019

TO THE CHIEF EXECUTIVE OFFICER
OR INDIVIDUAL ADDRESSED

SENT TO:
CEO, CEO+, CFO, CIO
COO, CRO

RE: **CBA Endorsement Program**

The Endorsement Program of the Connecticut Bankers Association offers products and services worthy of member bank attention when making a purchasing decision. The Association staff, in consultation with member banks, continues to examine and recommend new products and services deemed appropriate for consideration by the membership. As such, we would welcome your suggestions for consideration. The companies listed below have been endorsed by the Association as offering a product or service which merits particular consideration:



Contact

[Patricia Williams, CPCU](#)
(800) 274-5222
www.abais.com
Twitter@ABAInsSvcs

Bond and D&O Insurance Coverages

ABA Insurance Services is the CBA Endorsed Program for D&O and bond coverage including Employment Practices, Cyber, and Trust Services. Nearly 1 in 2 Connecticut banks purchase their coverage from ABA Insurance Services. Supporting the banking industry for over 30 years, this bank-owned, banker-directed program is known as a long-term, reliable and stable source of insurance for financial institutions. The program’s reinsurer, American Bankers Mutual Insurance, Ltd., has declared a distribution to participating banks for 28 consecutive years, totaling \$84.3 million. We also offer P&C, excess liability and surety bonds.



Contact

[Arnie Winick](#)
Regional Managing Director
411 South State Street
Newtown, PA 18940
Phone: (267) 291-2130
Phone: (800) 877-2377
Fax: (215) 550-6941
www.bfsgroup.com

Executive Benefits

As an endorsed provider for the CBA, BFS Group is setting the standard as the industry’s leading professional in assisting banks in all facets related to Bank Owned Life Insurance (“BOLI”), as well as executive/director compensation benefit plans. Our consultative approach to education, evaluation, implementation, along with regulatory compliance is unmatched.

For over two decades, banks have turned to our documented expertise and process to assist them in enhancing earnings through the implementation of an effective BOLI plan. BFS Group continues to demonstrate extraordinary customer service with a proactive approach to all aspects associated with BOLI and Benefit Compensation strategies.



Contact

Mike Meakem

President & CEO

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Fax: (860) 823-1410

www.cftnow.org

Employee Training and Education

CFT provides professional training and development for entry-level through mid-management employees.



Contact

Natalie Rhodes

Membership Development

(512) 776-0742

www.compliancealliance.com

Compliance

Connecticut Bankers Association and 27 other state banking associations have united to create Compliance Alliance, a unique and innovative compliance service created exclusively by bankers for bankers. Powered by a team of Attorneys, Compliance Specialists and Ex-Regulators, Compliance Alliance is uniquely positioned to provide you with the support necessary to bring efficiency and ease to your compliance department. Membership offers three main areas of support including downloadable documents, a compliance hotline and review services. Compliance Alliance members receive unlimited access to all products and services for one annual fee.



Contact

Dave Malone

Capital Confirmation, Inc.

214 Centerview Drive, Suite 265

Brentwood, TN 37027

Phone: (888) 716-3577

www.confirmation.com

Online Audit Confirmation and Credit Inquiry Service

Confirmation.com, an Inc. 500 business, is the world's largest processor of electronic audit confirmations. As a FREE service for financial institutions, Confirmation.com is an online solution that simplifies audit confirmation and credit inquiry requests. For audit confirmation requests, Confirmation.com streamlines confirmation workflow, centralizes responses, and archives responses electronically. This award-winning solution allows your bank to control the audit confirmation process end-to-end, reducing the opportunity for confirmation fraud. Co-endorsed with the ABA.



Contact

[Catherine Lew](#)

9301 Oakdale Avenue
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Phone: (818) 998-7851
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www.gv-systems.com

Anti-Money Laundering Software

PATRIOT Officer is a comprehensive rule-based BSA/AML/ATF solution that uses Dynamic Multidimensional Risk-Weighted Suspicious Activities Detector and knowledge-based artificial intelligence to identify suspicious activity. PATRIOT Officer automates the BSA/AML/ATF process of monitoring, detecting, investigating, regulatory report filing and recordkeeping. The technology that drives PATRIOT Officer adaptively integrates rules, risks and knowledge from hundreds of dimensions to monitor each client and each group of related clients and detects suspicious activities with high resolution and accurate results. Co-endorsed with the ABA.



Contact

Corporate Office
10931 Laureate Drive
San Antonio, TX 78249
www.harlandclarke.com

Local Representation
[Maryann Dazkevich](#)
Phone: (860) 561-5559

Customer Engagement Company. Check Printing, Card Services (including Instant Issue), Marketing Programs, Customer Experience Solutions, On-line Brand Management and Contact Center Solutions.

Harland Clarke is the leading provider of check printing services. Additionally, Harland Clarke provides a variety of marketing solutions designed specifically for financial institutions. These proven programs can help in the areas of deposit and loan acquisition, new customer onboarding, cross sell, customer retention, conversion support and search optimization. Harland Clarke also offers a full suite of card services including instant issue, ongoing reissues and specialty cards.



Contact

[Steve Amarante](#)
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www.infinexgroup.com

Full-Service Brokerage Firm

Infinex Financial Group is a broker-dealer powerhouse owned by banks and as such, we are empowered to deliver top-notch support and services to financial institutions and their customers. Our entire team is dedicated to building strong wealth, investment and insurance programs.



Contact

Isaac Mares

Lead Inside Sales Representative

Phone: (855) 337-6811, ext. 12878

www.business.officedepot.com

Office Products

Office Depot is the world's leader in office supplies and an industry leader in every distribution channel, from e-commerce, contract delivery, retail stores, and catalogs. CBA members can now access the Office Depot national group purchasing program, bringing you tremendous buying power and exclusive discounts on the office products and services you use every day.

Member Banks and Associate Members can register for a new business account by contacting Isaac Mares, corporate contact at Office Depot Business Solutions.

Employees of Member Banks and Associate Members are eligible, by request to access the business select pricing by contacting Isaac.Mares@OfficeDepot.com directly.



Contact

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Risk Management Program

WolfPAC Integrated Risk Management® is a secure, web-based enterprise risk management solution used to automate the identification of risks, threats, and control gaps. WolfPAC® keeps institutions safe and sound, and maximizes the outcomes of strategic initiatives. Developed by financial professionals in 2004, WolfPAC® provides tools to review and assess information technology, privacy, vendor, compliance, and other enterprise-wide risk assessments. Quarterly methodology updates are designed to align with emerging compliance and examination standards. A robust suite of reports allows an institution's management to analyze their control gaps in relation to known threats, and benchmark risk profiles against peers.

** Certain conditions and restrictions may apply to the above endorsements.

We hope you will take a moment to visit the website of our endorsed vendors. Should you have any questions regarding the CBA Endorsement Program, please don't hesitate to contact the CBA.

Sincerely,

COLLEEN E. CLANCY
First Senior Vice President