



# GENERAL BULLETIN

CONNECTICUT  
BANKERS  
ASSOCIATION  
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## SENT TO:

2010 – 81

May 4, 2010

TO THE CHIEF EXECUTIVE OFFICER  
OR INDIVIDUAL ADDRESSED

CEO, CEO+,  
CFO, COO

RE: **ABA Insurance Services Endorsement Program**

ABA Insurance Services offers Directors & Officers Liability and Financial Institution Bond to community banks across the country. The program is administered by ABA Insurance Services, Inc., based in Mayfield Heights, Ohio and is reinsured by American Bankers Mutual Insurance, Ltd., formerly American Bankers Professional and Fidelity Insurance Company (ABPFIC).

All community bank institutions may receive a quote from ABA Insurance Services and potentially be insured through the program if the bank meets underwriting criteria. Additionally, ABA member banks participating in the program enjoy ownership in the reinsurer, American Bankers Mutual Insurance, and are thereby eligible for profit sharing distributions when declared. The program has declared \$71.5 million in total distributions since the program's inception. American Bankers Mutual Insurance is governed by a board and operating committees, made up of community bank leaders who experience firsthand the changing insurance needs and challenges in our industry. American Bankers Mutual Insurance partners with ABA, ABA Insurance Services, Inc., community banks and 29 state bankers associations (SBAs) in our continuing search for coverage excellence and innovation.

### **Comprehensive Coverage for Community Banks**

Insured institutions through ABA Insurance Services continue to enjoy stability and savings with broad coverages for:

#### **Professional Liability**

- Directors & Officers Liability
- A-Side Plus
- Bankers Professional Liability
- Broad Form Company Liability
- Employment Practices Liability
- Internet Banking Liability
- Lender Liability
- Privacy Liability
- Trust Services Liability

#### **Bond Insurance**

- Financial Institutions Bond
- STAMP Surety Bond

### **Exceptional Loss Control Resources to Protect Your Bank**

The program further demonstrates its commitment to community banks by offering a valuable array of loss control resources and other information to keep clients informed about market issues and trends. Loss control resources include:

- *Safe Talk* newsletter with program updates and guidance to help minimize the bank's exposure through best practices.
- Loss control advisories providing examples and prevention tips for emerging trouble spots.
- The program's Web site - [www.abais.com](http://www.abais.com) - offers applications, policy forms, claims examples, and prevention tips.
- Employment Practices Resources from the national law firm of Littler Mendelson, P.C. provides loss control services at no additional cost to customers who purchase Employment Practices Liability Insurance.

### **Signs of Continuing Success**

- Nearly 1,700 participating banks from all 50 states and the Virgin Islands.
- ABA member banks benefitted from another \$4 million profit sharing distribution, bringing the total distribution declared since the program's inception to \$71.5 million.
- Average customer retention rate was 91 percent over the last three years.
- 137 banks joined the program for Bond and D&O coverage in 2009.

For more information, contact John Wolff or Monica Condon at the ABA (800) BANKERS, ext. 5475 or Mike Read, ABA Insurance Services (800) 274-5222. Should you have any questions regarding the CBA Endorsement Program, please don't hesitate to contact me.

Sincerely,

COLLEEN E. CLANCY  
Vice President