



GENERAL BULLETIN

CONNECTICUT BANKERS ASSOCIATION
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2010 – 57

April 5, 2010

SENT TO:

TO THE CHIEF EXECUTIVE OFFICER
OR INDIVIDUAL ADDRESSED

CEO, CEO+,
CFO, COO,
Associate Members

RE: UPS Endorsement Program

One of the many benefits of being a member of the Connecticut Bankers Association is the ability to leverage our vendor relationships to enhance your performance outcomes. With that in mind, we are proud to announce a new relationship with UPS that provides discounts on a variety of shipping service for our members.

Through the ABA/UPS Overnight Delivery Service Program, your bank can save **up to** 30% on domestic air and international shipping. Here are the savings that can be realized off published rates when shipping through the Program:

- 20% - 30% on **UPS Worldwide Express[®]** letters, documents & packages (U.S. origin only)
- 10% - 20% on **UPS Worldwide Expedited[®]** letters, documents & packages (U.S. origin only)
- 15% - 30% on **UPS Next Day Air[®]** and **UPS Next Day Air Saver[®]** letters & packages
- 10% - 25% on **UPS 2nd Day Air[®]** and **UPS 2nd Day Air A.M.[®]** letters & packages
- 5% on **UPS Next Day Air[®] Early A.M.[®]** letters & packages

*Example of **potential** savings:

	UPS List Rate	UPS Discount	Your UPS Rate
UPS Next Day Air [®] Letter	\$21.25	30.0%	\$14.88
UPS Worldwide Express [®] - 9 lbs. package	\$134.60	30.0%	\$94.22
UPS 2nd Day Air [®] - 5 lbs. package	\$17.20	25.0%	\$12.90

**See Rates and Services Chart for details of Savings and Discounts, which depend on total weekly gross shipping charges incurred.*

In addition to shipping discounts, your bank can save at The UPS Store[®] through the UPS Store[®] discount card. CBA members can save an immediate 10% on a wide range of business services (excluding shipping services) each time they visit The UPS Store[®] or participating Mail Boxes Etc.[®] Centers. Just present The UPS Store[®] Corporate Card at any of the more than 4,000 participating locations (10% discount does **not** apply to shipping services at The UPS Store[®]). Simply request The UPS Store[®] Corporate Card at the time of enrolling in the ABA/UPS Overnight Delivery Service Program (banks already enrolled in the program can go to the online enrollment site at <http://www.savewithups.com/ababankers> to request The UPS Store[®] Corporate Card by completing the enrollment form, selecting the current customer option on the form, and then selecting the appropriate option to request The UPS Store[®] Corporate Card.)

To review complete details and to enroll in the program, please visit <http://www.savewithups.com/ababankers>, or call (800) 325-7000 and refer to the American Bankers Association Program.

Thank you for your commitment to the CBA. We believe your bank has the potential to realize considerable savings through the ABA/UPS Overnight Delivery Service Program. Should you have any questions regarding the CBA Endorsement Program, please don't hesitate to contact me.

Sincerely,

COLLEEN E. CLANCY

Vice President