



GENERAL BULLETIN

CONNECTICUT
BANKERS
ASSOCIATION
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2010 – 32

February 18, 2010

SENT TO:

TO THE CHIEF EXECUTIVE OFFICER
OR INDIVIDUAL ADDRESSED

CEO, CEO+, CFO, CIO, COO,
CRO, Compliance,
Human Resources,
Retirement

RE: **CBA Endorsement Program**

The Endorsement Program of the Connecticut Bankers Association offers products and services worthy of member bank attention when making a purchasing decision. The Association staff, in consultation with member banks, continues to examine and recommend new products and services deemed appropriate for consideration by the membership. As such, we would welcome your suggestions for consideration. The companies listed below have been endorsed by the Association as offering a product or service which merits particular consideration:

<p>ABA Insurance Services 5920 Landerbrook Drive PLG-L21 Mayfield Heights, OH 44124 Phone: (800) 274-5222 Fax: (800) 456-6590 www.banks.progressive.com Contact: <u>Michael Read</u></p> <p>Bond and D&O Insurance Coverages</p>	<p>The ABA-sponsored insurance program, endorsed by the CBA, offers insurance products such as D & O and Financial Institution Bond coverages.</p>
<p>Accurate Background, Inc. 6 Orchard Suite 200 Lake Forest, CA 92630 Phone: (888) 784-3919 Fax: (800) 784-3593 www.accuratebackground.com/partners/aba.htm Contact: <u>Kerra Flood or Julie Parra</u></p> <p>Background Screening</p>	<p>Accurate Background has created a comprehensive background screening program for all banking organizations. The full suite of bank-specific Pre-employment Screening Services include background checks, employment and education verification, certification validation, drug testing and fingerprinting.</p>
<p>Affinion Group 100 Connecticut Avenue Norwalk, CT 06850 Phone: (800) 251-2148 Fax: (203) 956-1007 www.affiniongroup.com Contact: <u>Julie Taylor</u></p> <p>Relationship Banking Strategies</p>	<p>Affinion Group is a dynamic global leader in the membership, insurance and loyalty marketing businesses.</p>

Agility Recovery Solutions

2101 Rexford Road
Suite 350E
Charlotte, NC 28211
Phone: (704) 341-8700
Phone: (800) 341-8700
Fax: (704) 341-9099
www.agilityrecovery.com
Contact: [Joe Bracchitta](mailto:Joe.Bracchitta@agilityrecovery.com)

Disaster Recovery

Agility Recovery is one of North America's leading disaster recovery organizations. They have developed a turn-key business continuity solution called ReadySuite Financial that provides an ideal recovery solution for CBA members. Agility has a simple promise. Within 48 hours of an interruption, they will deliver any or all of the four key elements of recovery: power generation, branch office, technology and satellite phone and internet connectivity.

Ascensus

P.O. Box 979
Brainerd, MN 56401
Phone: (218) 825-5163
Phone: (800) 346-3860
Fax: (218) 825-5010
www.ascensus.com
Contact: [Jane Weizenegger](mailto:Jane.Weizenegger@ascensus.com)

Retirement Plan Products

Ascensus is the CBA preferred vendor for IRA and retirement plan products and solutions, including on-line technology, education and resource development, forms and documents, telephone and on-site consulting, and resource materials.

BITS

1400 Market Street
P.O. Box
Camp Hill, PA 17011
Phone: (717) 441-4730
Fax: (717) 441-4729
www.bitsnetwork.com
Contact: [Brian Good](mailto:Brian.Good@bitsnetwork.com)

Communications Savings

BITS was created by the Atlantic Central Bankers Bank to provide community banks with cost savings for their communications infrastructure, telephone and data circuits.

CFT Atlantic & Central States

33 Broadway
2nd Floor
P.O. Box 969
Norwich, CT 06360
Phone: (800) 795-5242
Fax: (860) 823-1410
www.cftacs.org
Contact: [Mike Meakem](mailto:Mike.Meakem@cftacs.org)

Employee Training and Education

CFT ACS is dedicated to providing professionally administered educational programs that will continually meet the needs of the financial services industry of the Atlantic and Central States. Today's CFT :

- is a leader in providing the most current training that your employees need, delivered the way you want
- offers training with immediate on-the-job applications, coupled with programs of study that award industry-recognized certificates and diplomas
- offers flexible formats that fit every need: traditional classroom instruction, customized in-house seminars, multi-media, online and correspondence study options
- offers a comprehensive variety of training designed to make a difference at every level of responsibility
- is the industry's first choice for professional development solutions!

Digital Insight, an Intuit company

26025 Mureau Road
Calabasas, CA 91302
Phone: (818) 878-6095
www.digitalinsight.com
Contact: [Patty Brewer](#)

NEW

Digital Insight empowers financial institutions to provide Internet-based financial solutions to their retail and commercial customers via a cost-effective, outsourced service. The unique AXIS architecture is the only application service provider system designed to communicate in either real time or batch, based on the institutions core data processing system. AXIS is template-based, enabling retail and commercial Internet banking in multiple languages and across multiple access devices. Digital Insight offers profit-generating opportunities to its clients through secure, reliable and scalable products and services. The program includes fully transactional Internet banking systems for retail and business customers, electronic bill payment, cash management capabilities to enable businesses to manage cash flows online, online lending and a financial web portal.

Internet Banking Services**GlobalVision Systems, Inc.**

9301 Oakdale Avenue
Suite 100
Chatsworth, CA 91311
Phone: (818) 998-7851, ext. 128
www.gv-systems.com
Contact: [Catherine Lew](#)

NEW

PATRIOT Officer is a comprehensive rule-based BSA/AML/ATF solution that uses Dynamic Multidimensional Risk-Weighted Suspicious Activities Detector and knowledge-based artificial intelligence to identify suspicious activity. PATRIOT Officer automates the BSA/AML/ATF process of monitoring, detecting, investigating, regulatory report filing and recordkeeping. The technology that drives PATRIOT Officer adaptively integrates rules, risks and knowledge from hundreds of dimensions to monitor each client and each group of related clients and detects suspicious activities with high resolution and accurate results.

Anti-Money Laundering Software**Harland Clarke**

Corporate Office
10931 Laureate Drive
San Antonio, TX 78249
www.harlandclarke.com

Local Representation
Phone: (860) 561-5559
Contact: [Maryann Dazkevich](#)

Harland Clarke is the leading provider of check printing services. Additionally, Harland Clarke provides a variety of marketing solutions geared specifically for financial institutions. These programs can help in the areas of new customer acquisition, retention of profitable customers, maximization of fees and interest income per customer and operational efficiency.

Check Printing and Marketing Solutions**The Hartford**

Middle Market: Financial Services
301 Woods Park Drive
Clinton, NY 13323
Phone: (800) 962-6170 ext. 3682
<http://banks.thehartford.com>
Contact: [Jason Smith](#)

NEW

The Hartford offers a comprehensive property & casualty insurance solution designed to properly protect your bank. The Hartford provides access to bank-specific coverages needed to comprehensively insure community banks.

Property & Casualty Insurance Program

Infinex Financial Group

538 Preston Avenue
Meriden, CT 06450
Phone: (203) 599-6000
Phone: (800) 218-2827
Fax: (203) 599-6001
www.infinexgroup.com
Contact: [Steve Amarante](#)

Full-Service Brokerage Firm

Infinex Financial Group offers retail investment and insurance programs, financial planning services, full-service brokerage capabilities, and access to a wide range of products and services.

Profit Protection, Inc.

4800 S.W. 51st Street
Suite 101
Fort Lauderdale, FL 33314
Phone: (954) 327-1223
Phone: (800) 390-6227
Fax: (954) 327-1226
www.banksecurity.com
Contact: [Phillips Gay](#)

Compliance and Security Training

Profit Protection provides compliance and security training, publication, monthly newsletter, training videos/CDs, computer based training, broad based compliance consulting, BSA consulting, Independent review services, on-site training and site licenses for many products.

SEI

1 Freedom Valley Drive
Oaks, PA 19456
Phone: (610) 676-1084
www.seic.com
Contact: [Michele Mast](#)

NEW**Cash Sweep Program**

This program links commercial depository accounts with an investment account and, without customer intervention, transfers funds to or from the investment account based on predetermined parameters. Sweeping excess DDA funds, usually into an overnight money market mutual fund, allows commercial customers to earn investment income on funds that are sitting in non-interest bearing commercial DDAs. For banks, cash sweeps generate fee income and are also a competitive tool for attracting and retaining sophisticated commercial customers.

Sheshunoff Consulting + Solutions

2801 Via Fortuna Drive
Suite 600
Austin, TX 78746
Phone: (512) 703-1570
Fax: (512) 703-1571
www.smslp.com
Contact: [Bill Murray](#)

NEW**Deposit Score Overdraft Program**

Sheshunoff's Deposit Score Overdraft Management System is a comprehensive overdraft management suite that assists financial institutions to strike an optimal balance between managing risk, serving customers, and improving income streams

Sheshunoff Consulting + Solutions

2801 Via Fortuna Drive
Suite 600
Austin, TX 78746
Phone: (512) 703-1570
Fax: (512) 703-1571
www.smslp.com
Contact: Bob Stevenson

Technology Consulting

The Technology and Process Improvement Consulting services include high-impact, value-added business process enhancement, fee income enhancement and technology consulting services designed to significantly improve the bank's bottom line and gain competitive advantages for both the short and long term.

Strunk & Associates

14614 Falling Creek Drive
Suite 110
Houston, TX 77068
Phone: (800) 728-3116
www.strunklp.com
Contact: Marc Paine

Overdraft Privilege Services

The Overdraft Privilege program allow financial institutions to offer a discretionary overdraft protection program that will enhance customer satisfaction and loyalty while providing risk mitigation advantages and increased income to your bank. Overdraft Privilege incorporates best practice standards to provide a turn-key product recognized for its convenience and customer friendly approach to overdraft protection.

Travelex

100 Yonge Street
15th Floor
Toronot, Ontario M5C2W1

Phone: (866) 458-1193
www.travelex.com
Contact: Becky Splichal

Travel Money and Gift Card Program

A prepaid solution that appeals to consumers and simplifies and streamlines their payment options. The program includes the *Visa TravelMoney Card*, the *MasterCard pre-paid currency cards (Travelex Cash Passport)*, which eliminates the need for consumers to carry excess cash, find local banks or exchange currencies while traveling both domestically and abroad; the *Visa Gift Card*, which offers consumers an easy, convenient and flexible option when purchasing a gift for family, friends and co-workers; and *Foreign Currency Services*, which enable customer to order foreign currency at the branch for pick-up or for home delivery or via the bank's Web site.

UPS

UPS National Association Hotline
Phone: (800) 325-7000
www.savewithups.com/ababankers

Overnight Delivery Services Program

UPS offers special shipping rates to financial institutions on overnight and international delivery services. UPS provides reliable overnight and international service to virtually anywhere in the world.

<p>Wolf & Company, P.C. WolfPAC Integrated Risk Management 99 High Street 21st Floor Boston, MA 02110 Phone: (617) 439-9700 Fax: (617) 423-6629 www.wolfpacsolutions.com Contact: <u>Joe Romanello</u></p> <p>Risk Management Program</p>	<p>WolfPAC Integrated Risk Management (WolfPACsm) is a secure, online suite of risk assessment tools and risk management plans that incorporate the elements of enterprise risk into a single, integrated solution. Introduced by Wolf & Company, P.C. in 2004, WolfPACsm is used to help automate a financial institution's risk management program and is automatically updated to reflect changes in regulations and examination standards. With WolfPACsm, financial institutions can assess risks and controls for IT, privacy, vendor, compliance and other operational risk assessments and view centralized results across the enterprise. Robust reporting allows management to analyze controls in relation to risk, provide documentation for examiners, benchmark results against peer institutions and evaluate the institution's risk profiles against industry best practices. The result is significant efficiency gain across the institution's enterprise risk management program.</p>
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<p>Xerox Corporation Xerox Square 12th Floor Rochester, NY 14644 Phone: (585) 423-4002 www.xerox.com Contact: <u>Bruce Hellman</u></p> <p>Business Solutions</p>	<p>Xerox offers the widest array of document-related business solutions, including the latest in the Xerox family of digital copiers that can copy, scan, fax, or serve as a network printer. Whether you need to create crisp black and white or high-impact color documents, Xerox has the perfect solution to meet your needs. Member Banks can take advantage of the preferred pricing available under the ABA (CAB) nationally negotiated contract for the purchase or lease of Xerox copiers, duplicators, multi-functional devices, facsimile machines and other office equipment available through the local Xerox sales office or through an authorized Xerox Agent. <i>This program does not include Xerox products sold through retail stores, independent dealers, value added resellers, or distributors.</i></p>
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** Certain conditions and restrictions may apply to the above endorsements.

We hope you will take a moment to visit the website of our endorsed vendors. Should you have any questions regarding the CBA Endorsement Program, please don't hesitate to contact me.

Sincerely,

COLLEEN E. CLANCY
Vice President