



# GENERAL BULLETIN

CONNECTICUT  
BANKERS  
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2009 – 201

November 5, 2009

SENT TO:

TO THE CHIEF EXECUTIVE OFFICER  
OR INDIVIDUAL ADDRESSED

CEO, CEO+, CLO, CRO,  
Loan & Compliance  
Specialists

**RE: CBA Web Seminar – Special Rules For Private Education Loans**  
**Tuesday, December 8, 2009 -- 2:30 p.m. - 4:30 p.m.**

On July 30th the Federal Reserve Board approved final amendments to Regulation Z (Truth in Lending) that revise disclosure requirements for private education loans. The new rules implement Title X of the Higher Education Opportunity Act (HEOA). The rules were effective September 14, 2009, but compliance is not mandatory until February 14, 2010. The rules apply to loans made expressly for postsecondary educational expenses but do not apply where educational expenses are funded by credit card advances, or real-estate-secured loans. In addition, the amendments do not apply to education loans made, insured, or guaranteed by the Federal government, which are subject to disclosure rules issued by the Department of Education. This two-hour web seminar reviews the new Regulation Z rules for private education loans including covered transactions, required disclosures and restrictions.

## **HIGHLIGHTS**

- Revised coverage rules to expressly cover private education loans even if the amount financed exceeds \$25,000.
- The new disclosures:
  - At application - creditors must provide general information about loan rates, fees, and terms, including an example of the total cost of a loan based on the maximum interest rate the creditor can charge.
  - At approval - creditor must give the consumer a set of transactions-specific disclosures, including information about the rate, fees and other terms of the loan.
  - At consummation - creditor must provide updated cost disclosures similar to those provided at approval. The consumer's three-day right to cancel the transaction must be disclosed.
- Once a consumer applies for a private education loan, the consumer must complete a "self-certification form" with information about the cost of attendance at the school that the student will attend or is attending. The creditor must obtain the signed and completed form before consummating the private education loan.

## **WHY PARTICIPATE**

Upon completion, participants understand:

- What transactions are covered by the new rules
- The series of three disclosures required for such loans
- Restrictions on using the name, emblem, or mascot of an educational institution in a way that implies that they endorse the creditor's loans

Participants receive a detailed manual that serves as a handbook long after the program is completed.

### AUDIENCE

Compliance officers, loans officers, auditors and anyone else with consumer loan compliance responsibilities. **CE Applied**: 2.5 hours towards the CRCM/CLBB/CPB/CCSR designations with the Institute of Certified Bankers, an affiliate of the American Bankers Association.

### SPEAKER

Jack Holzknecht, a principal with Pegasus Educational Services, LLC, has provided training to thousands of bankers and examiners for 27 years. Jack's career began as a Federal bank examiner. He also headed the form and software division of a regional consulting company and spent 7 years in charge of their education division. He also developed and delivered training for the FDIC and OTS.

### WHAT IS A WEB SEMINAR?

A web seminar is an enhanced telephone seminar. The audio portion is delivered by speaker phone. However, you may now view a corresponding PowerPoint presentation using a PC or PC connected to an A/V projector. No special hardware is needed. You may still participate by phone only. The program consists of 90 minutes of instruction and 30 minutes live Q&A. Each registration provides one connection to the web seminar, materials and 30 days access to the online seminar. You may have unlimited listeners on your connection by speaker phone and PC. You will receive a confirmation with your PIN, materials and instructions. If you do not receive a confirmation within two days of the event call 888-262-7701. You may also purchase the CD and materials.

Free 30-Day Replay - Within five working days after the broadcast, you will receive a URL providing unlimited access to a recorded copy of the presentation for 30 days. This enables you to participate in the live web seminar, train additional staff and review the material as needed.

Transmission, retransmission or republishing of the audio portion of the web seminar is prohibited. Your registration entitles you to one connection at one location with permission to make copies of materials for participants. Please complete one registration per location.

The **On-Demand Web Seminar** is a live web seminar that has been recorded and then streamed to your computer to watch at your convenience. The program can be viewed anytime 24/7. You can watch a portion, come back and pick up where you left off! Anyone at your branch may access the program from a computer using the login and password. When purchasing an On-Demand Web Seminar, you have unlimited access to the program for 6 months from the date of purchase.

### REGISTRATION INFORMATION

Registrations are requested to be submitted three days prior to the date of the web seminar. On-line registrations can be made at <http://www.bankersed.com/CTBANKERS/>. For all other registrations, please complete the attached registration form and send directly to Bankers Ed in advance of the program. Fee information for this program is listed on the registration form. **Payment is expected at the time of registration unless other arrangements are made prior to the event with the CBA.**

**Late Registration:** Registrations are accepted until the program starts. To ensure timely delivery of materials, etc., please register online when registering **two working days prior** to the broadcast (credit cards, e-checks and invoices accepted). If you would like assistance with online registration, contact 888-262-7701.

Please do not hesitate to contact either Kathy Parks or me if you have any questions about this web seminar.

Very truly yours,

LINDSEY R. PINKHAM  
Senior Vice President & Secretary

**CBA WEB SEMINAR**

**SPECIAL RULES FOR PRIVATE EDUCATION LOANS**

**Tuesday, December 8, 2009**

**2:30 p.m. - 4:30 p.m. (EST)**

**REGISTER** (Each registration entitles you to one connection at one location where an unlimited number of listeners may participate):

Name \_\_\_\_\_ Title \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_ E-mail \_\_\_\_\_

**FOUR WAYS TO REGISTER FOR CBA WEB SEMINARS:**

**Prior to November 30<sup>th</sup>**

Mail: Complete this form, include payment and mail it to: Bankers Ed: 5700 S. Mopac, #C310, Austin, TX 78749

**Anytime Prior to the Program**

On-line: Register on-line at <http://www.bankersed.com/CTBANKERS/>

Fax: Complete the registration and credit card information below and fax to: 512-381-1571

Phone: Call 888-262-7701 with credit card information

**CBA WEB SEMINAR – SPECIAL RULES FOR PRIVATE EDUCATION LOANS**

**Tuesday, December 8, 2009** - (Seminar code: SW2-1253)

Web Seminar/Materials (live hookup)  \$255 member  \$510 non-member

On-Demand Web Seminar/Materials  \$275 member  \$550 non-member

**METHOD OF PAYMENT** (check one):

**Check made payable to: Bankers Ed**

Discover Card  MasterCard  Visa  AMEX

Card Number \_\_\_\_\_ Exp. Date \_\_\_\_\_

Security Code (3 or 4 digits on back of card) \_\_\_\_\_

Signature \_\_\_\_\_ Amount \$ \_\_\_\_\_

For registration questions, please contact Bankers Ed customer support at 877-880-1335 or Kathy Parks at the Connecticut Bankers Association parks@ctbank.com or 860-677-5060.

**\*\*\*Registrations must be sent to Bankers Ed\*\*\***

(Seminar code: SW2-1253)